CONTRACT



WSFA 12 East Delano Ave. Montgomery, AL 36105 (334) 288-1212

www.wsfa.com

And:

Canal Partners Media 1027 33rd Street NW, Suite 140 Washington, DC 20007

•					
	Contract / Re	vision		Alt Order #	<u></u>
	1842846	1		08847015	
Product				**************************************	
DOUG JONES FOR SENA	T				
Contract Dates	Estimate #	***************************************			
10/30/17 - 11/05/17	5069				
<u>Advertiser</u>			Or	iginal Date	/ Revision
POL/Jones, Doug/D/Sena	te			10/27/17	/ 10/27/17
	Billing Cycle	Billing	Cal	<u>endar</u>	Cash/Trade
	EOM/EOC	Broado			Cash
	Property	Accour	nt E	xecutive	Sales Office
	WSFA ,	Ryan E	:ddi	ns	HRP-Washingto
	Special Handl	ing			
Ì	Demographic				
<u> </u>	Adults 35+				
· ·	Agy Code	Adverti	ser	Code	Product 1/2
[TV13041	836			967
<u> </u>	Agency Ref			Advertiser	Ref

	Start/End	Spots/		
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spots	Amount
N 1 WSFA 11/03/17 11/03/17 WSFA 12 News at Ten - MF	10-1035pm <u>Rate</u> \$550.00	1:00	NM	
N 2 WSFA 11/03/17 11/03/17 NBC Today with Kathie Lee Start Date	10-11am <u>Rate</u> \$100.00	1:00	NM 1	\$100.00
N 3 WSFA 11/03/17 11/03/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	12-1230pm <u>Rate</u> \$200.00	1:00	NM 1	\$200.00
N 4 WSFA 11/03/17 11/03/17 JUDGE JUDY 2ND RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	3-330p <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
N 5 WSFA 11/03/17 11/03/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	330-4p <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
N 7 WSFA 11/03/17 11/03/17 Today in Alabama 430am	430-5a <u>Rate</u> \$10.00	1:00	NM 1	\$10.00
N 8 WSFA 11/03/17 11/03/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	M-F 430-5P <u>Rate</u> \$150.00	1:00	NM 1	\$150.00
N 9 WSFA 11/03/17 11/03/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	5-530a <u>Rate</u> \$170.00	1:00	NM 1	\$170.00
N 10 WSFA 11/03/17 11/03/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	5-530pm <u>Rate</u> \$370.00	1:00	N M 1	\$370.00
N 11 WSFA 11/03/17 11/03/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	528am-6am <u>Rate</u>	1:00	NM 1	\$200.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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| Contract / Revision | Alt Order # | 1842846 / 08847015 | | |

 Contract Dates
 Product
 Estimate #

 10/30/17 - 11/05/17
 DOUG JONES FOR SEI 5069

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 10/27/17 / 10/27/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	<u>Rate</u> \$200.00			
N 12 WSFA 11/03/17 11/03/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	6-630pm <u>Rate</u> \$700.00	1:00	NM 1	\$700.00
N 13 WSFA 11/03/17 11/03/17 Today In Alabama <u>Start Date</u>	6a-7a <u>Rate</u> \$350.00	1:00	NM 1	\$350.00
N 14 WSFA 11/03/17 11/03/17 ENTERTAINMENT TONIGH	11630-7p <u>Rate</u> \$430.00	1:00	NM 1	\$430.00
N 15 WSFA 11/03/17 11/03/17 NBC Today Show <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	7-9am <u>Rate</u> \$230.00	1:00	NM 1	\$230.00
N 16 WSFA 11/03/17 11/03/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	9-10am <u>Rate</u> \$100.00	1:00	NM 1	\$100.00
N 17 WSFA 10/30/17 10/30/17 Tonight Show Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	1035-1137pm <u>Rate</u> \$230.00	1:00	NM 1	\$230.00
N 18 WSFA 10/30/17 10/30/17 ALABAMA LIVE @ 11A <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 1 1	11-1130Am <u>Rate</u> \$60.00	1:00	NM 1	\$60.00
N 19 WSFA 10/30/17 10/30/17 ALABAMA LIVE @ 1130AM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 1 1	1 1130A-12P <u>Rate</u> \$60.00	1:00	N M 1	\$60.00
N 20 WSFA 10/30/17 10/30/17 NET Days of Our Lives Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	1230-130p <u>Rate</u> \$300.00	1:00 •	NM 1	\$300.00
N 21 WSFA 10/30/17 10/30/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	12-1230pm <u>Rate</u> \$200.00	1:00	NM 1	\$200.00
N 22 WSFA 10/30/17 10/30/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	3-330p <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
N 23 WSFA 10/30/17 10/30/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	330-4p <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
N 25 WSFA 10/30/17 10/30/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	430-5a <u>Rate</u> \$10.00	1:00	NM 1	\$10.00
N 26 WSFA 10/30/17 10/30/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	M-F 430-5P <u>Rate</u> \$150.00	1:00	NM 1	\$150.00
N 27 WSFA 10/30/17 10/30/17 Today in Alabama 5am Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 1 1	5-530a <u>Rate</u> \$170.00	1:00	NM 1	\$170.00

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 Contract / Revision
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 Contract Dates
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 10/30/17 - 11/05/17
 DOUG JONES FOR SEI 5069

Advertiser Original Date / Revision
POL/Jones, Doug/D/Sena 10/27/17 / 10/27/17

	Start/End	Spots/ .			
*Line Ch Start Date End Date Description	Time	Days Length Week Rate	Type Spo	ts	Amount
Start Date End Date Weekdays Spots/Week	Rate				2070.00
N 28 WSFA 10/30/17 10/30/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week	5-530pm <u>Rate</u>	1:00	NM	1	\$370.00
Week: 10/30/17 11/05/17 1 1	\$370.00				
N 29 WSFA 10/30/17 10/30/17 Today in Alabama 530a	528am-6am	1:00	NM	1	\$200.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 10/30/17 11/05/17 1 1	\$200.00				6700.00
N 30 WSFA 10/30/17 10/30/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week	6-630pm Rate	1:00	NM	1	\$700.00
Week: 10/30/17 11/05/17 1 1	\$700.00		İ		
N 31 WSFA 10/30/17 10/30/17 Today In Alabama	6a-7a	1:00	NM	1	\$350.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 10/30/17 11/05/17 1 1	\$350.00	1.00			6420.00
N 32 WSFA 10/30/17 10/30/17 ENTERTAINMENT TONIGH Start Date End Date Weekdays Spots/Week	Rate	1:00	NM	1	\$430.00
Week: 10/30/17 11/05/17 1 1	\$430.00				
N 33 WSFA 10/30/17 10/30/17 NBC Today Show	7-9am	1:00	NM	1	\$230.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 10/30/17 11/05/17 1 1	\$230.00	*	A IS A		¢250.00
N 34 WSFA 11/04/17 11/04/17 WSFA 12 News at Ten - Sa Start Date End Date Weekdays Spots/Week	t 10-1030pm Rate	1:00	NM	1	\$350.00
Week: 10/30/17 11/05/171- 1	\$350.00				
N 35 WSFA 11/04/17 11/04/17 NET Saturday Night Live	1030p-1203x	1:00	NM	1	\$230.00
Start Date End Date Weekdays Spots/Week	Rate				
Week: 10/30/17 11/05/171- 1	\$230.00	4.00	NM	4	¢20.00
N 36 WSFA 11/04/17 11/04/17 ET WEEKEND Start Date End Date Weekdays Spots/Week	1203-103x <u>Rate</u>	1:00	INIVI	1	\$20.00
Week: 10/30/17 11/05/171- 1	\$20.00				
N 37 WSFA 11/04/17 11/04/17 WSFA 12 News at Six-Sat	Sa 6-7pm	1:00	NM	2	\$320.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/172- 2	Rate				
	\$160.00	4.00	NM	2	\$180.00
N 38 WSFA 11/04/17 11/04/17 NBC Saturday Today Show Start Date End Date Weekdays Spots/Week	6-8am Rate	1:00	INIVI	2	\$100.00
Week: 10/30/17 11/05/172- 2	\$90.00				
N 39 WSFA 11/05/17 11/05/17 Late News	1030p-11p	1:00	NM	1	\$300.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	Rate				
	\$300.00	4.00		4	6490.00
N 40 WSFA 11/05/17 11/05/17 WSFA 12 News at Five-Sur Start Date End Date Weekdays Spots/Week	Rate	1:00	NM	1	\$180.00
Week: 10/30/17 11/05/171 1	\$180.00				
N 41 WSFA 11/05/17 11/05/17 NET NBC Sunday Today Si		1:00	NM	2	\$180.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/172 2	Rate				
	\$90.00	1.00	- NIA	4	¢00.00
N 42 WSFA 11/05/17 11/05/17 NET NBC Meet The Press Start Date End Date Weekdays Spots/Week	8-9a Rate	1:00	NM	1	\$90.00
Week: 10/30/17 11/05/171 1	\$90.00				
N 43 WSFA 11/05/17 11/05/17 WSFA News Sunday AM	9-930a	1:00	NM	1	\$40.00

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Contract / Revision Alt Order# 08847015 1842846 /

Contract Dates Estimate # Product . 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

Advertiser Original Date / Revision 10/27/17 / 10/27/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	<u>Rate</u> \$40.00	•		
N 44 WSFA 11/02/17 11/02/17 WSFA 12 News at Ten - MF Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	10-1035pm <u>Rate</u> \$550.00	1:00	NM 1	\$550.00
N 45 WSFA 11/02/17 11/02/17 Tonight Show Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	1035-1137pm <u>Rate</u> \$230.00	1:00	NM 1	\$230.00
N 46 WSFA 11/02/17 11/02/17 RIGHT THIS MINUTES <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	130-2p <u>Rate</u> \$60.00	1:00	NM 1	\$60.00
N 48 WSFA 11/02/17 11/02/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	M-F 4-430P <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
N 49 WSFA 11/02/17 11/02/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	430-5a <u>Rate</u> \$10.00	1:00	NM 1	\$10.00
N 50 WSFA 11/02/17 11/02/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	M-F 430-5P <u>Rate</u> \$150.00	1:00	NM 1	\$150.00
N 51 WSFA 11/02/17 11/02/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	5-530a <u>Rate</u> \$170.00	1:00	NM 1	\$170.00
N 52 WSFA 11/02/17 11/02/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	5-530pm <u>Rate</u> \$370.00	1:00	NM 1	\$370.00
N 53 WSFA 11/02/17 11/02/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	528am-6am <u>Rate</u> \$200.00	1:00	NM 1	\$200.00
N 54 WSFA 11/02/17 11/02/17 WSFA 12 News at Six - MF Start Date	6-630pm <u>Rate</u> \$700.00	1:00	N M 1	\$700.00
N 55 WSFA 11/02/17 11/02/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	6a-7a <u>Rate</u> \$350.00	1:00	NM 1	\$350.00
N 56 WSFA 11/02/17 11/02/17 ENTERTAINMENT TONIGH Start Date	11630-7p <u>Rate</u> \$430.00	1:00	NM 1	\$430.00
N 57 WSFA 11/02/17 11/02/17 NBC Today Show Start Date	7-9am <u>Rate</u> \$230.00	1:00	NM 1	\$230.00
N 58 WSFA 11/02/17 11/02/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	9-10am <u>Rate</u> \$100.00	1:00	NM 1	\$100.00
N 59 WSFA 10/31/17 10/31/17 WSFA 12 News at Ten - MF	10-1035pm <u>Rate</u> \$550.00	1:00	NM 1	\$550.00

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 Contract Dates
 Product
 Estimate #

 10/30/17 - 11/05/17
 DOUG JONES FOR SET 5069

| <u>Advertiser</u> | <u>Original Date / Revision</u> | POL/Jones, Doug/D/Sena | 10/27/17 / 10/27/17

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spot	s Amou	unt
Start Date End Date Weekdays Spots/Week	Rate				
N 60 WSFA 10/31/17 10/31/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 -1 1	12-1230pm <u>Rate</u> \$200.00	1:00	NM	1 \$200	0.00
N 61 WSFA 10/31/17 10/31/17 JUDGE JUDY 2ND RUN Start Date	3-330p <u>Rate</u> \$120.00	1:00	NM	1 \$120	0.00
N 62 WSFA 10/31/17 10/31/17 JUDGE JUDY 1ST RUN <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	330-4p <u>Rate</u> \$120.00	1:00	NM	1 \$120	0.00
N 64 WSFA 10/31/17 10/31/17 WSFA 12 NEWS AT 4PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	M-F 4-430P <u>Rate</u> \$120.00	1:00	NM	1 \$120	0.00
N 65 WSFA 10/31/17 10/31/17 Today in Alabama 430am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	430-5a <u>Rate</u> \$10.00	1:00	NM	1 \$10	0.00
N 66 WSFA 10/31/17 10/31/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 -1 1	M-F 430-5P <u>Rate</u> \$150.00	1:00	NM	1 \$150	0.00
N 67 WSFA 10/31/17 10/31/17 Today in Alabama 5am Start Date	5-530a <u>Rate</u> \$170.00	1:00	NM	1 \$170	0.00
N 68 WSFA 10/31/17 10/31/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 -1 1	5-530pm <u>Rate</u> \$370.00	1:00	NM	1 \$370	0.00
N 69 WSFA 10/31/17 10/31/17 Today in Alabama 530a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	528am-6am <u>Rate</u> \$200.00	1:00	NM	1 \$200	0.00
N 70 WSFA 10/31/17 10/31/17 WSFA 12 News at Six - MF Start Date	6-630pm <u>Rate</u> \$700.00	1:00	NM	1 \$700	0.00
N 71 WSFA 10/31/17 10/31/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 -1 1	6a-7a <u>Rate</u> \$350.00	1:00	NM	1 \$350	0.00
N 72 WSFA 10/31/17 10/31/17 ENTERTAINMENT TONIGH Start Date	11630-7p <u>Rate</u> \$430.00	1:00	NM	1 \$430	0.00
N 73 WSFA 10/31/17 10/31/17 NBC Today Show Start Date	7-9am <u>Rate</u> \$230.00	1:00	NM	1 \$230	0.00
N 74 WSFA 10/31/17 10/31/17 This Is Us Start Date	8-9pm <u>Rate</u> \$1,200.00	1:00	NM	1 \$1,200	0.00
N 75 WSFA 11/01/17 11/01/17 WSFA 12 News at Ten - MF Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	10-1035pm <u>Rate</u> \$550.00	1:00	NM	1 \$550	0.00
N 76 WSFA 11/01/17 11/01/17 NET Days of Our Lives	1230-130p	1:00	NM	1 \$300	0.00

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Print Date 10/27/17

Page 6 of 7



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Contract / Revision Alt Order# 08847015 1842846 /

Contract Dates <u>Estimate #</u> <u>Product</u> 10/30/17 - 11/05/17 DOUG JONES FOR SEI 5069

Advertiser Original Date / Revision 10/27/17 / 10/27/17 POL/Jones, Doug/D/Sena

*Line Ch Start Date End Date Description	Start/End Time	Spots/ Days Length Week Rate	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	<u>Rate</u> \$300.00			
N 77 WSFA 11/01/17 11/01/17 WSFA 12 News at Noon Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	12-1230pm <u>Rate</u> \$200.00	1:00	NM 1	\$200.00
N 78 WSFA 11/01/17 11/01/17 JUDGE JUDY 2ND RUN Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	3-330p <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
N 79 WSFA 11/01/17 11/01/17 JUDGE JUDY 1ST RUN Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	330-4p <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
N 81 WSFA 11/01/17 11/01/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	M-F 4-430P <u>Rate</u> \$120.00	1:00	NM 1	\$120.00
N 82 WSFA 11/01/17 11/01/17 Today in Alabama 430am Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	430-5a <u>Rate</u> \$10.00	1:00	NM 1	\$10.00
N 83 WSFA 11/01/17 11/01/17 WSFA 12 NEWS AT 4PM Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	M-F 430-5P <u>Rate</u> \$150.00	1:00	NM 1	\$150.00
N 84 WSFA 11/01/17 11/01/17 Today in Alabama 5am <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	5-530a <u>Rate</u> \$170.00	1:00	NM 1	\$170.00
N 85 WSFA 11/01/17 11/01/17 WSFA 12 News at Five Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	5-530pm <u>Rate</u> \$370.00	1:00	NM 1	\$370.00
N 86 WSFA 11/01/17 11/01/17 Today in Alabama 530a Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	528am-6am <u>Rate</u> \$200.00	1:00	NM 1	\$200.00
N 87 WSFA 11/01/17 11/01/17 WSFA 12 News at Six - MF Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	6-630pm <u>Rate</u> \$700.00	1:00	NM 1	\$700.00
N 88 WSFA 11/01/17 11/01/17 Today In Alabama <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	6a-7a <u>Rate</u> \$350.00	1:00	NM 1	\$350.00
N 89 WSFA 11/01/17 11/01/17 NBC Today Show Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/171 1	7-9am <u>Rate</u> \$230.00	1:00	NM 1	\$230.00
N 90 WSFA 11/01/17 11/01/17 NBC Today 2 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/171 1	9-10am <u>Rate</u> \$100.00	1:00	NM 1	\$100.00
N 91 WSFA 11/02/17 11/02/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17T 1	4x-430x <u>Rate</u> \$6.00	1:00	NM 1	\$6.00
N 92 WSFA 10/30/17 10/30/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17 M 1	4x-430x <u>Rate</u> \$6.00	1:00	NM 1	\$6.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



www.wsfa.com

Contract / Rev 1842846	<u>/ision</u> /	<u>Alt Order #</u> 08847015
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 Contract Dates
 Product
 Estimate #

 10/30/17 - 11/05/17
 DOUG JONES FOR SET 5069

*Line Ch Start Date End Date Description	Start/End Time	Spots/ * Days Length Week Rate	Туре	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
N 93 WSFA 11/02/17 11/02/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17T 1	4x-430x <u>Rate</u> \$6.00	1:00	NM	1	\$6.00
N 94 WSFA 10/31/17 10/31/17 NET Early Today ON Start Date End Date Weekdays Spots/Week Week: 10/30/17 11/05/17 -T 1	4x-430x <u>Rate</u> \$6.00	1:00 •	NM	1	\$6.00
N 95 WSFA 11/01/17 11/01/17 NET Early Today ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/30/17 11/05/17W 1	4x-430x <u>Rate</u> \$6.00	1:00	NM	1	\$6.00
		Totals		93	\$21,700.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 -11/05/17	93	\$21,700.00	(\$3,255.00)	\$18,445.00
Totals	93	\$21,700.00	(\$3,255.00)	\$18,445.00

Signature:		Date:	
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(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

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REP: TEL# 703.

REP HEADLINE# 8847015

*** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

OCT27/17 11.06 *** WSFA-TV ***

ADV #	ADV.	NAME	ADV. NAME POLI/D JONES/D/SEN/AL	REP.#	OFF.#SALES	SALESMAN #
AGY #	AGY.	NAME	AGY. NAME CANAL PARTNERS MEDIA	BUYER NAME	E JEFF SCATTERGOOD	
			900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN WA-	N WA- RYAN EDDINS (H)	
	ママンシン	900	ATLANTA, GA 30339			
ORDER #	1874816	2	CONTRACT # 8847015	CLASS: NATL.	TL. LOCAL REGIONAL	ONAL
PRDCT DOU	DOUG JONES FOR SENAT	SEN	AT EST#5069 COMMENTS: (LINE, ORDER, INVOICE)	ICE)		
FLIGHT DAT	DATES OCT30/17	7	NOV5/17 WK-1			
CITY TAX	8	STATE TAX	TAXCO-OP BILLING NEEDED		DATE OCT27/17	27/17 11.06
REP: NEW TTL PLS	ORDER \$21,700 @ CONFM	9 X				

LINE#: REP : CD:	TIME PE	PERIOD	: LGTH :	SEC	 RATE	••	START	••	END	END :SPTS: WEEK	WEEK :	DAYS	: TOTI:
· LINE#:							DATE	••	DATE	DATE : /WK: INVT	: TVNI		:SLTS:

**** THIS IS A CASH IN ADVANCE SCHEDULE ****

CON CM

THANKS JASMINE FOR RYAN

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650

30339

ATLANTA, GA

11/3 \$550.00 9 WSFA 12 NEWS AT 10P WSFA 12 NEWS AT 10P = 967 AGENCY PRODUCT CODE 1000P-1035P PROGRAM : CON COM1:

PROGRAM: TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4

1000A-1100A

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11/3

11/3

\$100.00

60

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11/3

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

:LINE#:REP :CD: : LINE#: :	TIME PERIOD : L	LGTH :	SEC :	RATE	: START : DATE	: END : DATE	:SPTS: W	WEEK : INVT :	DAYS	** **
m	1200N-1230P	09	2	\$200.00	11/3	11/3	1	FRI		
PROGRAM : CON COM1:	WSFA 12 NEWS AT WSFA 12 NEWS AT	12P	,							
4.	300P-330P	09	2	\$120.00	11/3	11/3	Н	FRI		
PROGRAM : CON COM1:	JUDGE JUDY JUDGE JUDY							No.		
ហ	330P-400P	09	5	\$120.00	11/3	11/3	Ħ	FR.		
PROGRAM : CON COM1:	JUDGE JUDY JUDGE JUDY		\					3		
9	400A-430A	09		\$6.00	11/3	11/3	Š H	FRI		
PROGRAM : CON COM1:	NBC EARLY TODAY NBC EARLY TODAY		1					>		
7	430A-459A	09		\$10.00	11/3	11/3	7	FRI		
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA									
ω	430P-500P	09	2	\$150.00	11/3	11/3	1	FRI		
PROGRAM : CON COM1:	WSFA 12 NEWS AT WSFA 12 NEWS AT	4:30P								
<u>ه</u>	500A-530A	09	R	\$170.00	11/3	11/3	1	FRI		
PROGRAM : CON COM1:	TODAY IN ALABAMA TODAY IN ALABAMA		_							
10.	500P-53OP	09	S	\$370.00	11/3	11/3	, ,	FRI		
PROGRAM : CON COM1:	WSFA 12 NEWS AT WSFA 12 NEWS AT	55 E								
11	530A-600A	09	S	\$200.00	11/3	11/3	1	FRI		
PROGRAM :	AMARATA NT VACOT		,							

REP: TEL# 703-528-9387

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

HARRIS REPORT FROM REP

Z C Y L

:LINE#:REP :CD: : LINE#:	TIME PERIOD :	LGTH :	SEC:	RATE	: START : DATE	END DATE	SPTS: . /WK:	WEEK : INVT :	DAYS	: TOTL:
12	600P-630P	9	2	\$700.00	11/3	11/3	1	FRI	H	
PROGRAM : CON COM1:	WSFA 12 NEWS AT WSFA 12 NEWS AT	г 6Р г 6Р	4							
13	600A-700A	9	5	\$350.00	11/3	11/3	*	FRI	н	
PROGRAM : CON COM1:	TODAY IN ALABAMA: TODAY IN ALABAMA	1A 1A								
14	630P-700P	09	T.	\$430.00	11/3	11/3	H	FRI	н	
PROGRAM CON COM1:	: ENTERTAINMENT : ENTERTAINMENT	TONIGHT	C							
15	700A-900A	09	57	\$230.00	11/3	11/3	1	FRI	н	
PROGRAM CON COM1:	: TODAY SHOW : TODAY SHOW		(· · · · · · · · · · · · · · · · · · ·		
19	900A-1000A	09	D	\$100.00	11/3	11/3	Н	FRI	н	
PROGRAM CON COM1	: TODAY SHOW HOUR : TODAY SHOW HOUR	m m	6							
17	1035P-1135P	09	2	\$230.00	10/30	10/30	1	MOM	Z	
PROGRAM : CON COM1:	THE TONIGHT SHOW	M W	JIMMY FA JIMMY FA	FALLON FALLON			***************************************			
18	1100A-1130A	09	2	\$60.00	10/30	10/30	7	MOM	z	
PROGRAM : CON COM1:	: ALABAMA LIVE : ALABAMA LIVE		N. N.							
64	1130A-1200N	09.		00.09\$.	. 10/30	.10/30	7	MOM	z	
PROGRAM CON COM1	: ALABAMA LIVE : ALABAMA LIVE									
20	1230P-130P	09	80	\$300.00	10/30	10/30	>	MOM	z	
PROGRAM :	DAYS OF OUR	LIVES	k pr							

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 8847015 *** ORIGINAL REV#0 ***

:LINE#:REP :CD:	TIME PERIOD :	LGTH :	SEC:	RATE	: START : DATE	: END : DATE	: SPTS: WEEK	EK : VT :	DAYS	: TOTL:
2.1	1200N-1230P	9	E	\$200.00	10/30	10/30	1 2	MOM		Ţ
PROGRAM CON COM1	: WSFA 12 NEWS AT : WSFA 12 NEWS AT	12P 12P								
2 2	300P-330P	09	5	\$120.00	10/30	10/30	7	MOM		H
PROGRAM CON COM1	: JUDGE JUDY		No.				The second second			
23	330P-400P	09		\$120.00	10/30	10/30	П	MOM		Н
PROGRAM CON COM1	: JUDGE JUDY		1							
2.4	400A-430A	60		\$6.00	10/30	10/30	× ×	MOM		Н
PROGRAM CON COM1	: NBC EARLY TODAY : NBC EARLY TODAY		1							
2.5	430A-459A	60	S	\$10.00	10/30	10/30	7	MOM		Н
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	4 4	***							
2 6	430P-500P	09		\$150.00	10/30	10/30	Н	MOM		Н
PROGRAM CON COM1	: WSFA 12 NEWS AT : WSFA 12 NEWS AT	4:30P 4:30P	Š							
27	500A-530A	09	5	\$170.00	10/30	10/30	7 1	MOM		1
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	מ' מ'								
	500P-530P	09		\$370.00.	. 06/01	10/30)	N O N		rd •
PROGRAM : CON COM1:	: WSFA 12 NEWS AT : WSFA 12 NEWS AT	2 5 7 7	, 3							
Ω Ø	530A-600A	09		\$200.00	10/30	10/30	П	MOM		н
PROGRAM : CON COM1:	: TODAY IN ALABAMA : TODAY IN ALABAMA	ፊ ፊ								

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 8847015 *** ORIGINAL REV#0 ***

S : TOTL:	П		1		Н		Н		Н		H		Н		Ν.		7	
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: END : DATE	10/30		10/30		10/30		10/30		11/4		11/4		11/4		11/4		11/4	
: START : DATE	10/30		10/30		10/30		10/30		11/4	7	11/4		11/4		11/4.		11/4	
RATE	\$700.00		\$350.00		\$430.00		\$230.00		\$350.00		\$230.00		\$20.00	Ω Z Ω Ω	\$160.00		00.06\$	
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: LGTH :	09	AT 6P AT 6P	09	АМА АМА	09	TONIGHT	09		09	AT 10P SA	09	T LIVE T LIVE	09	TONIGHT	09	AT 6P SAT AT 6P SAT	09	MCH V
TIME PERIOD	600P-630P	WSFA 12 NEWS A	600A-700A	TODAY IN ALABAMA TODAY IN ALABAMA	30P-700P	ENTERTAINMENT ENTERTAINMENT	700A-900A	TODAY SHOW TODAY SHOW	000P-1030P	WSFA 12 NEWS A	1030P-1200M	SATURDAY NIGHT SATURDAY NIGHT	1200M-100A	ENTERTAINMENT ENTERTAINMENT	600P-700P	WSFA 12 NEWS WSFA 12 NEWS	600A-800A	SATURDAY TODAY
:LINE#:REP :CD:		PROGRAM : CON COM1:	31 6	PROGRAM : CON COM1:	32 6	PROGRAM : CON COM1:	33 7	PROGRAM : CON COM1:	34	PROGRAM : CON COM1:	35 1	PROGRAM : CON COM1:	36 1	PROGRAM : CON COM1:	9 . 22 .	PROGRAM : CON COM1:	9 88	. 2000

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

:LINE#:REP :CD:	TIME PERIOD :	LGTH : S	 വലം	RATE	: START : DATE	: END : DATE	SPTS:	WEEK : INVT :	DAYS	:TOTL: :SPTS:
<u>გ</u>	1030P-1100P	09	S.	\$300.00	11/5	11/5	Т	SUN		
PROGRAM :	WSFA 12 NEWS AT WSFA 12 NEWS AT	10:30P 10:30P	(
4 0	500P-530P	09	5	\$180.00	11/5	11/5	г	SUN		
PROGRAM :	WSFA 12 NEWS AT WSFA 12 NEWS AT	SP SUN SP SUN	<					1		
41	700A-800A	09	5	00.06\$	11/5	11/5	2	SUN		
PROGRAM :	SUNDAY TODAY SHOW SUNDAY TODAY SHOW	M.						No.		
42	800A-900A	09		00.06\$	11/5	11/5	1	SUN		
PROGRAM :	MEET THE PRESS MEET THE PRESS		5							
43	900A-930A	09	82°	\$40.00	11/5	11/5	7 1	SUN		
PROGRAM :	TODAY IN ALABAMA TODAY IN ALABAMA		Z							
44	1000P-1035P	09	Acres (\$550.00	11/2	11/2	7	THO		
PROGRAM :	WSFA 12 NEWS AT WSFA 12 NEWS AT	10P 10P	S							
45	1035P-1135P	09		\$230.00	11/2	11/2	7	THU		
PROGRAM : CON COM1:	THE TONIGHT SHOW THE TONIGHT SHOW	W JIMMY	1Y FA 1Y FA	FALLON FALLON				- market Barre		
. 94	130P-200P	0 9	Q3 √√	\$60.00	11/2	11/2	7	THU.	•	
PROGRAM :CON COM1	THE INSIDER	<u> </u>	7					Q	S. John Market	
47	400A-430A	09	L	\$6.00	11/2	11/2	Н	THO		
PROGRAM :	NBC EARLY TODAY		9							

REP: TEL# 703-528-9387 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 8847015 *** ORIGINAL REV#0 ***

OCT27/17 11.06 *** WSFA-TV ***

: TOTL:	:SPTS:
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:CD: TIME PERIOD	: LGTH : SEC	RATE	: START : DATE	: END : DATE	:SPTS: W	WEEK : INVT :	DAYS	:TOTL:
P-430P	60	\$120.00	11/2	11/2	Н	THU		7
WSFA 12 NEWS WSFA 12 NEWS	AT 4P AT 4P				The state of the s			
430A-459A	9	\$10.00	11/2	11/2	7	THU		Н
TODAY IN ALABAMA TODAY IN ALABAMA	вама Зама							
30P-500P	9	\$150.00	11/2	11/2	1	THU		Н
WSFA 12 NEWS WSFA 12 NEWS	AT 4:30P AT 4:30P				*			
500A-530A	9	\$170.00	11/2	11/2	1	THU		Н
TODAY IN ALABAMA TODAY IN ALABAMA	вама Зама							
500P-530P	9	\$370.00	11/2	11/2	1	THU		Н
SRAM : WSFA 12 NEWS COM1: WSFA 12 NEWS	AT 5P AT 5P				The state of the s			
530A-600A	60	\$200.00	11/2	11/2	Н	THU		Н
TODAY IN ALAB TODAY IN ALAB	АГАВАМА АГАВАМА					.		
600P-630P	9	\$700.00	11/2	11/2	, H	THO		Н
WSFA 12 NEWS WSFA 12 NEWS	AT 6P AT 6P							
600A-700A	09.	\$350.00	. 11/2	1.1/2	,) r	THU		
TODAY IN ALAB TODAY IN ALAB	АГАВАМА АГАВАМА							
630P-700P	09	\$430.00	11/2	11/2	П	THU		Н
ENTERTAINMENT	T TONIGHT							

CON COM1: ENTERTAINMENT TONIGHT

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

OCT27/17 11.06 *** WSFA-TV ***

:REP :CD: :LINE#: :	TIME PERIOD :	LGTH : SEC :	: RATE	: START : DATE	: END : DATE	:SPTS: WEEK	: DAYS
57	700A-900A	09	\$230.00	11/2	11/2	П	THU
PROGRAM : CON COM1:	TODAY SHOW TODAY SHOW						
58	900A-1000A	09	\$100.00	11/2	11/2	1	THU
PROGRAM :	TODAY SHOW HOUR TODAY SHOW HOUR	ж ж ж ж					
59	1000P-1035P	09	\$550.00	10/31	10/31	1	TUE
PROGRAM :	WSFA 12 NEWS WSFA 12 NEWS	AT 10P AT 10P				<u>\</u>	
09	1200N-1230P	09	\$200.00	10/31	10/31	1	TUE
PROGRAM :	WSFA 12 NEWS WSFA 12 NEWS	AT 12P AT 12P				**************************************	
61	300P-330P	09	\$120.00	10/31	10/31	П	TUE
PROGRAM :	JUDGE JUDY JUDGE JUDY						,
62	330P-400P	09	\$120.00	10/31	10/31	1	TUE
PROGRAM :	JUDGE JUDY					ê	Salamana
63	400A-430A	09	\$6.00	10/31	10/31	>	TUE
PROGRAM : CON COM1:	NBC EARLY TODAY	አ አ					
64	400P-430P	. 09	\$120.00	10/31	. 10/31	7.	TUE
PROGRAM :	WSFA 12 NEWS WSFA 12 NEWS	AT 4P AT 4P				and the second s	
65	430A-459A	09	\$10.00	10/31	10/31	7	TUE

CON COM1: TODAY IN ALABAMA

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK!!!
ORDER WORKSHEET
HARRIS REPORT FROM REP

OCT27/17 11.06 *** WSFA-TV ***

REP HEADLINE# 8847015 *** ORIGINAL REV#0 ***

:LINE#:REP :CD:	TIME PERIOD	: LGTH : SEC :	: RATE	: START : DATE	: END : DATE	:SPTS: :/WK:	WEEK :	DAYS	:TOTL:
99	430P-500P	9	\$150.00	10/31	10/31	1		TUE	ㄷ
PROGRAM : CON COM1:	WSFA 12 NEWS WSFA 12 NEWS	AT 4:30P AT 4:30P					~~~		
67	500A-530A	9	\$170.00	10/31	10/31	П		TUE	н
PROGRAM : CON COM1:	TODAY IN TODAY IN	АГАВАМА АГАВАМА							
8 9	500P-530P	60	\$370.00	10/31	10/31	Ц		TUE	٦
PROGRAM : CON COM1:	WSFA 12 NEWS WSFA 12 NEWS	AT 5P AT 5P							
69	530A-600A	9	\$200.00	10/31	10/31	Н		TUE	Н
PROGRAM : CON COM1:	TODAY IN TODAY IN	АГАВАМА АГАВАМА							
7.0	600P-630P	09	\$700.00	10/31	10/31	1		TUE	Н
PROGRAM : CON COM1:	WSFA 12 NEWS	AT 6P AT 6P					The same of the sa		
7.1	600A-700A	9	\$350.00	10/31	10/31	H		TUE	Н
PROGRAM : CON COM1:	TODAY IN TODAY IN	АГАВАМА АГАВАМА					The state of the s		
7.2	630P-700P	60	\$430.00	10/31	10/31	Н	***************************************	TUE	1
PROGRAM : CON COM1:	ENTERTAINMENT ENTERTAINMENT	T TONIGHT T TONIGHT							
. 73	.700A-900A	• 09	\$230.00	10/31	10/31	ъ		TUE	•
PROGRAM : CON COM1:	TODAY SHOW TODAY SHOW						The state of the s		
7.4	8006-4008	60	\$1,200.00	10/31	10/31	Н	>	TUE	٦
PROGRAM:	THIS IS US-FALL	ALL							

CON COM1: THIS IS US-FALL

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

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DAYS															٠			
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WEEK			***				No.		The state of the s	Q					•			
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: START : DATE	11/1		11/1		11/1		11/1		11/1		11/1		11/1		11/1		11/1	
RATE	\$550.00		\$300.00		\$200.00		\$120.00		\$120.00		\$6.00		\$120.00		\$10.00		\$150.00	
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: LINE#:REP															•			

FAX# 703-516-9680 REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

OCT27/17 11.06 *** WSFA-TV ***

### SOOA-530A 60 \$170.00 11/1 11/1 1 WED WED 1 WED 1 WED 1 WED WED 1 WED 1 WED 1 WED WED 1 WED WED 1 WED W	:LINE#:REP :CD: TIME PERIOD : : :LINE#: :	LGTH:	SEC : RATE :	: START : DATE	END DATE	:SPTS: WEEK : /WK: INVT	K: DAYS T:	: TOTL: :SPTS:
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WSFA 12 NEWS AT 5P S200.00 11/1 11/1 1 WED S30A-600A 60 \$200.00 11/1 11/1 1 WED WED S30A-600A 60 \$700.00 11/1 11/1 1 WED WED S350.00 11/1 11/1 1 WED WED S350.00 11/1 11/1 1 WED WED S230.00 11/1 11/1 1 WED WED S00A-100A 60 \$230.00 11/1 11/1 1 WED WED S00A-100A S00A-1000A 60 \$100.00 11/1 11/1 1 WED S100A-100A S100A-100	500P-530P	09	\$370.00	11/1			WED	Н
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TODAY IN ALABAMA	530A-600A	09	\$200.00	11/1	11/1	7	WED	Н
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. CONTRACT TOTAL . TOTAL SPOTS	RAM : TODAY SHOW COM1: TODAY SHOW							
	. 1700.00				•	CONTRA	TOTAL .	1700.00

ACCURATE SHARES

WIYC 08

WBMM 08

CABL 0%

WCOV 3%

WAKA 48% EAKA 0%

WNCF 5% ESFA 0%

WSFA 448

MARKET TOTALS \$49,318

SVC- NSI DEMOS- RA35+*

FAX# 703-516-9680 RISK !!! REPORT FROM STATION O AGENCY CREDIT HARRIS REP: TEL# 703-528-9387 CREDIT ADVISORY: AGEN ORDER WORKSHEET

TRF# 1842846

REP HEADLINE# 8847015 TRF# 1 \$\$\$ APPROVED ORIGINAL REV#0 \$\$\$

OCT27/17 13.56 *** WSFA-TV ***

7707 770

ADV. NAME POLI/D JONES/D/SEN/AL	REP.# OFF.# SP	SALESMAN #
AGY # AGY. NAME CANAL PARTNERS MEDIA	BUYER NAME JEFF SCATTERGOOD	
900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN WA- RYAN EDDINS (H)	(H)
ATLANTA, GA 30339		
ORDER # CONTRACT # 8847015	CLASS: NATL. LOCAL RE	REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5069 COMMENTS: (LINE, ORDER, INVOICE)	СЕ)	
FLIGHT DATES OCT30/17 NOV5/17 WK-1		
CITY TAX STATE TAX CO-OP BILLING NEEDED	DATE_C	DATE_OCT27/17 13.56

NEW ORDER
TTL \$21,700 @ 93X
PLS CONFM
THANKS JASMINE FOR RYAN REP:

CASH IN ADVANCE SCHEDULE **** ***** THIS IS A CON CM

ALL INVOICES ARE TO BE SENT TO: 900 CIRCLE 75 PARKWAY SE, SUITE#1650 ATLANTA, GA 30339

CONTRACT SCHEDULED FOR GENERATION NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. 21700.00 CONTRACT TOTAL TOTAL TOTAL

AGREEMENT FORM FOR **POLITICAL CANDIDATE ADVERTISEMENTS**

	ail Themselves w, Federal Can				
Station and WSFA - TV N	d Location: Iontgomery, AL			Date:	2017
I, Jeff Scatte	rgood	· · · · · · · · · · · · · · · · · · ·	Michigan karangkan ang kalanda a sa		
being/on behalf	of:Jones, Doug				, a legally
qualified candid	ate of the Democr	atic			politica
party for the off	ice of: United Stat	e Senate			
in the Special	111100000000000000000000000000000000000		MANAGE CONTRACTOR OF THE CONTR	• 	
election to be h	eld on: 12/05/2017		National Management of the Control o	· · · · · · · · · · · · · · · · · · ·	
do hereby reque	est station time as fo	ollows:			
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

		SEE ATT	ACHED		
				•	
	oadcast: 10/30/201	7		cast: 11/05/2017	

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I represent that the payment for	the above described broadcast time has been	furnished by:
DOUG JONES FOR SENAT	E COMMITTEE	
•	nce the time as paid for by such person or entitity is either a legally qualified candidate or aregally qualified candidate.	-
The name of the treasurer of the	candidate's authorized committee is:	
JAMES DOUGLAS TURNER	JR, TREASUER	
	its political advertising policies, including: ap ther sales practices (not applicable to federal of	• •
	DISCRIMINATE OR PERMIT DISCRIMI N THE PLACEMENT OF ADVERTISING	
To Be Signed B	y Candidate or Authorized C	ommittee
	gef & cultipad	
10/27/2017	20)	
Date	Signature	•
To Be Sig	ned By Station Representati	ive
☐ Accepted	Accepted in Part	· Rejected
Signature	Printed Name	Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

DOUG JONES FOR SENATE COMMITTEE					
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:					
√ does	does not				
refer to an opposing candidate (check applicable box programming that does refer to an opposing candidate	•				
(check applicable box)	•				
the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.					
the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.					
Def & callego	· ·				
signature of candidate or authorized committee					
Jeff Scattergood	10/27/2017				
printed name	date				

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